

Under Section 3, Chapter 3, of Public Law 191-2006 (House Enrolled Act 1006-2006), the State Board of Education is required to do the following:

Not later than November 1 of each year, the state board, assisted by the office of management and budget and school corporation officials, shall submit a report to the state superintendent, the governor, and the general assembly concerning the following:

- (1) Consolidated purchasing arrangements used by multiple school corporations, through educational services, and throughout Indiana.*
- (2) Shared services arrangements used by multiple school corporations, through educational service centers, and in the state as a whole.*
- (3) The efforts of school corporations to explore cooperatives, common management, or consolidations.*

The report to the general assembly must be submitted to the executive director of the legislative services agency in an electronic format under IC 5-14-6.

This report pertains to consolidated purchasing arrangements, shared services arrangements, and efforts to explore cooperatives specific to school corporations and charter schools. The Department posted on its website these three questions and asked respondents to answer whether or not they had undertaken any of the individual three opportunities listed above, and if they had, they were asked to provide information concerning the activity to include, if possible, savings realized from the activity. Similar questionnaires were provided to both education service centers and to school corporations and charter schools. Further education service centers were asked to respond with information about activities that were specifically and only undertaken through that organizational structure and school corporations and charter schools were asked to respond with information about activities that were undertaken excluding activities through education service centers.

One hundred ten school corporations or charter schools responded to the survey either on line or through other submission.

Concerning the first question, forty-eight respondents indicated that they had undertaken consolidated purchasing arrangements. It is not possible to ascribe an amount of savings realized for all respondents because specific dollar values were not provided in many situations. However, the data does show that the 48 respondents were seeking various methods to consolidate purchasing ranging from natural gas consortia to the use of unified purchasing cooperatives to cooperative purchase of food commodities.

Concerning the second question, forty-eight respondents indicated that they have either entered into shared service arrangements directly or indirectly. Some of these arrangements have been with other municipalities (to include cities and police and even sports clubs) while others have included shared arrangements with other school corporations for the purpose of purchase of natural gas and joint insurance trusts for health and other insurances.

Eighty-two school corporations or charter schools responded that there had been activity with regard to the exploration of cooperatives, common management services, or consolidations. These activities cover a wide range of items to include pooling for natural gas and risk insurance, bus purchasing and fuel purchasing, property and casualty insurance and paper purchases. This exploration has included both other school corporations and municipal units of government ranging from cities and towns to libraries, and professional associations. Although the primary focus of shared services reported concerned purchasing, several respondents indicated that they were exploring shared services for school bus fleet maintenance, accounting services and shared teaching staff.

Responses to the three questions follow. It should be noted that several respondents (school corporations and charter schools) did include activities undertaken through the auspices of the respective education service center.

Question #1: During the past twelve months has your school corporation or charter school entered into consolidated purchasing arrangements with other school corporations or charter schools? Yes or No
 Question #2: Please provide a listing of such consolidated purchasing arrangements to include the commodity or item purchased, volume (if known) and estimated savings realized.

SEQ	CORP_NAME	CHARTER	CORP NUM	Q1	Q2
2	Clay Community Schools		1125	N	
3	Clinton Central School Corporation		1150	N	
4	Argos		5470	N	
5	Mitchell Community Schools		5085	N	
6	Greensburg Community Schools		1730	N	
7	Greater Clark County Schools		1010	Y	Currently we make most of our curricular purchases through the Wilson Service Center and the Technology through the State Bid. In addition, by being enrolled in US Communities, we have been able to save significantly (several thousand dollars) on the few furniture purchases we have made.
8	Lebanon Community School Corporation		665	Y	Medical, Dental, Life, Vision Cooperative Trust Natural Gas Consortium of 12 school corporations
9	Whitko Community School Corporation		4455	Y	Natural Gas
10	School City of Hobart		4730	N	
11	Northwest Indiana Special Education Cooperative		4570	N	
12	M.S.D. of Southwest Allen County		125	N	
13	Eastbrook Community Schools		2815	N	Eastbrook has not entered into a new arrangement, but has participated in the School Employees Benefit Trust (SEBT) for a number of years. Participating school corporations provide a self-insurance body for health insurance.
14	Greencastle Community School Corporation		6755	Y	Teaching supplies, paper, miscellaneous estimated savings \$50,000. School lunch food estimated savings 35,000.

15	Southeastern School Corporation	815	Y	Northwest Indiana Natural Gas Cooperative - just joined = savings yet to be determined. Ongoing member School Employees Benefit Trust - Health Insurance
16	Rising Sun-Ohio County Community School Corporation	6080	Y	Health Insurance Life Insurance Unified Purchasing Coop It is difficult to say an exact amount with the insurances, but it is safe to say that our percentage increases over time are much less than if we were by ourselves. I would guess that it is in thousands of dollars. Unified Purchasing Coop is a coop out of Cincinnati that allows us to buy commodities, etc. We save about \$5,000.
17	West Lafayette Community School Corp.	7875	Y	We purchase paper and office supplies through WVEC. IT is difficult to know of the savings amount.
18	Valparaiso Community Schools	6560	N	
19	North Spencer County School Corporation	7385	N	
20	Griffith Public Schools	4700	Y	With the Town of Griffith Fuel - purchase and dispense at town facility Road Salt - purchase and have delivered in bulk through the town
21	Wes-Del	1885	Y	Natural Gas Service Center(paper-cleaning supplies, paper products to name a few) Working on insurance pool currently Textbook consortium
22	Frankton-Lapel Schools	5245	Y	East Central Service Center Food Commodities Computers Maintenance Cleaning Materials Paper Supplies Nurse Clinic Supplies Professional Development Training \$52,500
23	School City of Whiting	4760	N	Only through our Service Center
24	Paoli Community School Corporation	6155	N	

25	Mooresville Consolidated School Corporation	5930	Y	1. We use our Service Center - WCIESC - for some of our purchasing. 2. We are a member of the Central Indiana School Insurance Trust. I would only be guessing as to overall savings, but I believe it to be substantial 3. For the past three years we have purchased all of our computers and printers in the corporation off the State QPA pricing structure. This has resulted in significant savings.
26	Southwest Dubois County School Corporation	2110	N	
27	Madison-Grant United School Corporation	2825	N	
28	Michigan City Area Schools	4925	Y	Joined North Central Energy cooperative - 23 school corporations, to purchase natural gas. Current annual purchases of gas total about \$1,300,000 per year and we anticipate savings of least \$100,000 per year.
29	Anderson Community School Corporation	5275	N	
30	Cloverdale Community School Corporation	6750	Y	Central Indiana Food Commodities Cooperative (12 schools) Cloverdale - North Putnam - Rockville - Monroe Gregg - Turkey Run - South Putnam - Spencer Owen - Eminence - Greenwood - North Vermillion - South Vermillion. Food Commodities: beef, pork, chicken, cheese, potatoes, eggs.
31	North Vermillion Community School Corporation	8010	N	
32	Frontier School Corporation	8525	N	
33	Decatur County Community School Corp.	1655	N	

34	Hamilton Southeastern Schools		3005	Y	1. HSE belongs to MEGA (Metropolitan Energy Gas Assoc.) with 14 other school districts. From Nov. '03 to Dec. '05 HSE saved \$219,021 as a result of volume purchasing and hedging of natural gas prices through MEGA. 2. HSE has a purchasing agreement in place with HPS (Hospital Purchasing Services). We have utilized this agreement to secure more competitive pricing with our prime Food Service vendor. HPS is a purchasing agency used by a large number of school districts in Indiana and nationally. HSE has achieved over \$40,000 in savings for the Food Service budget by utilizing HPS and a prime vendor for 90% of purchases and paying invoices in 10 days. 3. HSE also belongs to a commodity Co-op (North Indy Co-op) that enables the 11 districts involved to better utilize food processors with larger volumes processed at lower costs.
35	Carmel Clay Schools		3060	N	
36	Spencer-Owen Community Schools		6195	N	
37	Tri-County		8535	N	
38	Central Noble Community School Corp.		6055	N	No other cooperative purchasing other than that through the esc's was participated in.
39	South Gibson School Corporation		2765	N	
40		Signature School, Inc.	9315	N	
41	Indianapolis Public Schools		5385	N	
42	Goodwill Education Initiatives	Indianapolis Metropolitan Career Academy #1	9470	Y	Insurance - 16 Teachers/Principals, \$10,000 Information Technology - \$30,000
43	Goodwill Education Initiatives	Indianapolis Metropolitan Career Academy #2	9475	Y	Insurance - 16 Teachers/Principals, \$10,000 Information Technology - \$30,000
44	John Glenn School Corporation		7150	N	
45	Plainfield Community School Corporation		3330	Y	Our district is working with other districts to consolidate purchases for our cafeteria program. Food items being considered include milk, cheese, chicken, beef, pork, and potatoes.

46	Monroe Central School Corporation	6820	Y	Natural Gas - no available estimate on savings as of yet
47	Switzerland County School Corporation	7775	N	
48	Jac-Cen-Del Community School Corporation	6900	Y	Health Insurance Paper (through service center)
49	Kokomo-Center Twp. Consolidated School Corp.	3500	N	
50	Charles A. Beard Memorial	3455	N	
51	Franklin Township Community School Corporation	5310	Y	MEGA - natural gas consortium- vol?- \$138,713.00 - diesel fuel - starting June ,2006
52	M.S.D. of Perry Township	5340	Y	Natural Gas -- 14 School Corporation Cooperative started in June 2002. Actual savings of \$2.6 Million for the whole group by hedging future prices. Savings of \$224,000 for Perry. Diesel Fuel and Gasoline -- Just starting cooperative of 7 school systems to purchase fuel on the futures market. Approximately 1 million gallons. Expect saving and budget stability.
53	Northwest Allen County Schools	225	N	Exploring insurance pooling.
54	Cowan Community School Corporation	1900	Y	Natural Gas Purchasing (10-40%) Textbook Purchasing (?) Property Insurance (10-40%)
55	North Montgomery Community School Corporation	5835	Y	Natural Gas Pool Vocational & Special Needs Cooperative Wabash Valley Education Center
56	Vigo County School Corporation	8030	N	
57	Northeastern Wayne	8375	N	
58	Southwest School Corporation	7715	N	
59	Tippecanoe School Corporation	7865	Y	1) Through our special education cooperative, the Greater Lafayette Area Special Services, the Tippecanoe School Corporation, the Lafayette School Corporation, and the West Lafayette School Corporation share in the cooperative purchasing of: a) Buses b) Loose Equipment c) Supplies d) Rental of Facilities Estimated savings is \$119,700. 2) Cooperative/consolidated pricing of natural gas through Vectren and Pro-Alliance. Estimated savings = \$210,958.

60	Eastern Howard School Corporation	3480	Y	Health Insurance - Annual Premium Increases were projected at 25% - 30%. Since joining North Central Indiana School Insurance Consortium, Annual Health Insurance Premium increase are running 8% to 14%.(\$50,000 to \$100,000 annual savings)
61	Crawford County Schools	1300	Y	Food products Maintenance supplies Paper products
62	Metropolitan School District of Mt. Vernon	6590	N	
63	Garrett-Keyser-Butler Community School District	1820	Y	We teamed with a group of schools from Noble, DeKalb and Steuben counties to purchase our natural gas as a group for the winter of 2005. We locked in a price of 12.513 for October through March after Hurricane Katrina. With our milder winter, this ended
64	Delaware Community School	1875	Y	Food Service Items Volume \$445,000, Savings \$89,000
65	Shelbyville Central Schools	7365	N	
66	Fort Wayne Community Schools (FWCS)	235	Y	FWCS is a member of the Community Energy Gas Group (CEGG). This consortium was formed for the purpose of purchasing natural gas. Other members include Northwest Allen Co. Schools, Southwest Allen Co. Schools, the City of FW, and the County of FW. Total volume for the consortium is approximately 4.4 million therms. The estimated savings is unknown.
67	Eminence Community School Corporation	5910	Y	Consolidate Food Commodity w/ surrounding school corporation has just been implemented. Also bid on 2 school busses with est. savings of 2,000-3,000 per bus
68	Muncie Community Schools	1970	N	
69	Lake Station Community Schools	4680	N	
70	Prairie Heights Community School Corporation	4515	N	
71	Duneland School Corporation	6470	N	

72	Union County/College Corner Joint School District	7950	Y	Indiana School Insurance Cooperative - Property and Casualty Insurance - \$3,500/yr. savings
76	South Vermillion Community School Corporation	8020	N	
77	Southeast Dubois County School Corporation	2100	N	There are several items we purchase through the S.I.E.C. Examples include: Food purchasing for school cafeteria program(saves 20-35%) Purchase of copy machines (savings of 40% or more)
78	North Judson-San Pierre School Corporation	7515	Y	North Central Energy CO-OP Natural Gas (12mo) 188,003 therms purchased approx. savings \$17,527.48
79	Greater Jasper Consolidated Schools	2120	N	
80	Western Wayne Schools	8355	Y	We recently joined a natural gas cooperative through East Central Educational Service Center. The savings is estimated at 20-40%.
81	Consolidated School Town of New Harmony & Harmony Township	6610	N	
82	Metropolitan School District of Wabash County	8050	N	
83	Linton Stockton School Corporation	2950	Y	1 School Bus \$5000
84	Southeast Fountain School Corporation	2455	Y	Bus purchasing insurance purchasing WVEC joint purchasing
85	Greenwood Community School Corporation	4245	Y	natural gas \$7,773
86	Wabash City Schools	8060	Y	Technology Hardware Varied \$500/complete unit
87	Oak Hill United School Corporation	5625	N	
88	Southwest School Corporation	7715	N	
89	Lafayette School Corporation	7855	Y	Special Education Cooperative purchasing of busses, equipment, supplies, and facility use (Savings: approx. \$102,000) - Cooperative purchasing of utilities (Savings: approx. \$110,000)
90	Jennings County Schools	4015	Y	Consolidated purchasing through the Wilson Education Center. Also Life insurance through the Wilson Education Service Center.
91	School City of	4710	N	

Hammond				
92	Randolph Eastern	6835	Y	<p>Bid property and casualty insurance with area schools, which resulted in our current carrier giving us a three year guarantee with no increases, and a savings of over \$25,000.</p> <p>Bid health, life, vision, LTD insurance with a consortium of seven schools. We have had no increase in premiums for 2 years on health and a decrease in vision.</p>
93	School Town of Speedway	5400	N	
94	Portage Township Schools	6550	N	
95	Randolph Southern School Corporation	6805	Y	<p>We have purchased signs, decals, and other items together with other county schools to save money. We have shared textbook shipping costs by having one county school corporation drive a truck to pick up the textbooks in Columbus, OH. We belong to a textbook consortium to save money due to the fact we can buy in quantity and share extra textbooks by renting them in lieu of buying them.</p>
96	Warrick County School Corporation	8130	N	
97	Tippecanoe Valley School Corporation	4445	Y	<p>North Central Energy Cooperative (NEC), natural gas, volume and savings unknown</p>
98	South Putnam Community School Corporation	6705	Y	<p>Food - Cheese, Pork, Potatoes, beef, Chicken, Turkey</p>
99	New Castle Community School Corporation	3445	Y	<p>Hospital Purchasing Service - food service, office supplies, custodial supplies. Savings estimated at 25% of total expenditures = approximately \$132,000 savings per year. Cooperative purchasing of diesel fuel/gasoline on a locked rate with other area businesses(not just schools) for a commitment to purchase fixed quantities at a reduced price. Savings estimated at 15% of annual expenditures or \$17,400. Natural Gas Consortium to purchase natural gas with other school corporations on the open market. Participation in the program is in the first year thus savings are too difficult to estimate.</p>

100	DeKalb County Eastern C.S.D.	1805	Y	1. Shared purchasing agreements: A) Several schools have come together to purchase natural gas in strips for the 2005-06 and 2006-07 seasons. Savings result from purchasing in bulk for future delivery rather than purchase from the current market. This also ensures a future supply of natural gas. B) Bus purchases for the Northeast Indiana Special Education Cooperative. This involved freezing the purchase price for the 2007 calendar year with the vendor. Quantity: 2 ; Savings : 10%. Health insurance: Northeast Indiana School Insurance Consortium. Savings: 15%. Head Start - classroom in our new elementary building. Savings: 15%. University agreements with Ivy Tech College. Savings: 15%
101	Daleville Community Schools	1940	Y	Textbook Consortium organized through the East Central ESC. Natural Gas Consortium organized through the East Central ESC. East Central Insurance Trust. (11 school corporations) Self insured group operating successfully under MEWA regulations. Premiums are consistently under Indiana State Employee Health Insurance plan premiums.
102	New Albany-Floyd County Consolidated School Corporation	2400	N	
103	South Henry School Corporation	3415	N	
104	Cass Township School	4770	N	
105	Dewey Township School	4790	N	
106	Prairie Township School	4880	N	
107	LaPorte Community School Corporation	4945	N	
108	Porter Township School Corporation	6520	Y	Software for job applications with East Porter, \$2,000 or 50%
109	MSD of North Posey	6600	N	
110	North White School Corporation	8515	N	

111	MSD of Boone Township	6460	Y	All group purchasing is done through the Northwest ESC. LASS-Lakeshore Alliance for Student Success. Boone Township has entered into an arrangement with 9 other school districts to provide professional development for teachers, administrators, and school board members.
112	West Clark Community Schools	940	N	

Question #3: During the past twelve months have you entered into any shared services arrangements with other school corporations or charter schools? Examples of such arrangements include, but are not limited to,

purchase of school buses, vehicles, fuel, food service, technology or shared facility or bus maintenance, or transportation management services. Yes or No

Question #4: Please provide a listing of such shared services arrangements to include the kind of the shared service, and estimated savings realized from this arrangement.

SEQ	CORP_NAME	CHARTER	CORP NUM	Q3	Q4
2	Clay Community Schools		1125	N	
3	Clinton Central School Corporation		1150	N	
4	Argos		5470	N	
5	Mitchell Community Schools		5085	N	
6	Greensburg Community Schools		1730	N	
7	Greater Clark County Schools		1010	N	
8	Lebanon Community School Corporation		665	N	
9	Whitko Community School Corporation		4455	Y	Not with a school corp., but we have entered into an agreement with the local town officials to cooperatively purchase gas for their vehicles.
10	School City of Hobart		4730	N	
11	Northwest Indiana Special Education Cooperative		4570	Y	Special purpose vehicle - savings approx. \$500 Natural gas - savings approx. \$2,000 Food service - now a satellite school for food services with an approx. savings of \$10,000 We are a special education cooperative with only one building to maintain. Most of our money is spent on staff to support the needs of the students. Our savings impact is not

comparable to that of a school corporation.

12	M.S.D. of Southwest Allen County	125	N	
13	Eastbrook Community Schools	2815	N	
14	Greencastle Community School Corporation	6755	Y	Buses estimated savings \$22,000.
15	Southeastern School Corporation	815	N	
16	Rising Sun-Ohio County Community School Corporation	6080	Y	<p>We share special education services. Again, it is hard to put a number to this consolidation of services, but it saves us tens of thousands of dollars each year.</p> <p>We also participate in a vocation center coop with other schools. This allows us to offer classes that we normally could not even think about due to costs. This saves us hundreds of thousands of dollars a year.</p> <p>We participate in the Ripley County Learning Network that offers internet classes and we also have classes through the Indiana Academy which is two way audio and video. These allow students to take classes that we would not be able to normally offer. This also saves us tens of thousands of dollars.</p>
17	West Lafayette Community School Corp.	7875	N	
18	Valparaiso Community Schools	6560	N	
19	North Spencer County School Corporation	7385	N	
20	Griffith Public Schools	4700	O	
21	Wes-Del	1885	Y	<p>Maintenance on buses</p> <p>Special Ed. Coop</p> <p>Career Education Coop</p> <p>Health Insurance coop</p>
22	Frankton-Lapel Schools	5245	Y	<p>Special Education Cooperative</p> <p>Alternative School - Software Nova Net</p> <p>Professional Development Training \$21,000</p>

23	School City of Whiting	4760	N	Only through Service Center
24	Paoli Community School Corporation	6155	N	
25	Mooresville Consolidated School Corporation	5930	Y	1. We have just recently created a shared arrangement with 8-10 other corporations for the purchase of Natural Gas through Proliance. We were able to reduce our cost with Proliance from .485 per DTH to .405 per DTH. In addition we have entered into an agreement through them for managed purchasing of a large portion of our Natural Gas. 2. We will be exploring the purchase of school buses through the Service Centers during our next purchasing cycle.
26	Southwest Dubois County School Corporation	2110	Y	Member of the Dubois-Spencer-Perry Special Education Cooperative for Special Education Services. Member of Patoka Valley Vocational Cooperative for Vocational Education Services.
27	Madison-Grant United School Corporation	2825	N	
28	Michigan City Area Schools	4925	N	
29	Anderson Community School Corporation	5275	N	
30	Cloverdale Community School Corporation	6750	N	Discussion stage through West Central Education Service Center.
31	North Vermillion Community School Corporation	8010	N	
32	Frontier School Corporation	8525	N	
33	Decatur County Community School Corp.	1655	N	

34	Hamilton Southeastern Schools		3005	Y	<p>1. HSE shares a fueling station with the Town of Fishers</p> <p>2. HSE has entered into an agreement with the Fishers Soccer Club where they have agreed to improve soccer fields at HSE HS by seeding, fertilizing and watering the existing fields. This allows HSE to avoid future expenditures for those fields while improving playing conditions for our students.</p> <p>3. HSE has an arrangement with the Fishers Police Dept. FPD provides officers for HSE HS and HSE Freshman Campus. Officers are paid by FPD with a grant they have received. Having officers in our buildings provides security and an opportunity for our students to develop positive relationships with law enforcement officials.</p> <p>4. The HSE Technology Dept. has worked in conjunction with surrounding districts to purchase software at lower prices by utilizing large volume purchasing. This has resulted in lower pricing than HSE would have secured without the participation of other districts.</p>
35	Carmel Clay Schools		3060	N	
36	Spencer-Owen Community Schools		6195	N	
37	Tri-County		8535	N	
38	Central Noble Community School Corp.		6055	Y	Natural gas was purchased through a loose, informal group of schools that are in the NITCO/ NIFL distribution area.
39	South Gibson School Corporation		2765	N	
40		Signature School, Inc.	9315	N	
41	Indianapolis Public Schools		5385	Y	The IPS Food Service operation will provide services to 20 non-public and charter schools for the 2006-07 school year. The District is currently servicing 19 locations for the 2005-06 school year.
42	Goodwill Education Initiatives	Indianapolis Metropolitan Career Academy #1	9470	Y	<p>Marketing - \$25,000</p> <p>Human Resources - \$30,000</p> <p>Information Technology - \$50,000</p>
43	Goodwill Education Initiatives	Indianapolis Metropolitan Career Academy #2	9475	Y	<p>Marketing - \$25,000</p> <p>Human Resources - \$30,000</p> <p>Information Technology - \$50,000</p>

44	John Glenn School Corporation	7150	Y	Elkhart-St. Joseph Counties Head Start Consortium MASE Insurance Trust North Central Energy Cooperative North Central Area Vocational Cooperative Joint Educational Services in Special Education
45	Plainfield Community School Corporation	3330	Y	Our district is currently working with approximately twelve other districts to pool" our purchases of natural gas. By pooling our purchases, we have now gone from many small customers to one large customer. Immediate savings has been in the cost of transporting the natural gas to our buildings.
46	Monroe Central School Corporation	6820	N	
47	Switzerland County School Corporation	7775	N	
48	Jac-Cen-Del Community School Corporation	6900	Y	We are investigating possibilities through service center and with local schools
49	Kokomo-Center Twp. Consolidated School Corp.	3500	N	
50	Charles A. Beard Memorial	3455	N	
51	Franklin Township Community School Corporation	5310	Y	Central Nine Vocational School RISE Special Education Co-op
52	M.S.D. of Perry Township	5340	Y	Special Education Cooperative with 4 school corporations. Construction, payroll, and other management issues. More efficient, but no estimate of cost savings. Central Nine Vocational Center -- cooperative of 9 school systems. More efficient, but no estimate on cost savings. Health insurance -- cooperative of 4 school systems. More efficient, but no estimate on cost savings. Increases are continually below trend for the 2300 clients.
53	Northwest Allen County Schools	225	N	Currently in a consortium group that purchases natural gas. Have begun exploring the possibility of purchasing diesel fuel this way.
54	Cowan Community School Corporation	1900	Y	Employment of school psychologist Employment of Speech/Hearing personnel

55	North Montgomery Community School Corporation	5835	Y	Vocational & Special Needs Cooperative Wabash Valley Education Center MOSS (Montgomery Co. out of School Suspension) MAP (Middle Alternative Program)
56	Vigo County School Corporation	8030	N	
57	Northeastern Wayne	8375	N	
58	Southwest School Corporation	7715	N	
59	Tippecanoe School Corporation	7865	Y	The Tippecanoe School Corporation has participated in the following shared service arrangements with other Indiana public school districts: 1) Greater Lafayette Area Special Services (special education cooperative). Estimated savings = \$1,737,367. 2)Wildcat Creek Area Vocational Cooperative. Estimated savings = \$69,640. 3) Atlas Alternative School (grades 6- 8. Estimated savings = \$44,928. 4)BEAMES Program (Behavior Education Adjustment Mediation for Elementary Students. Estimated savings = \$12,660 5) JEDIS Program (Juvenile Educational Day-Reporting Intensive Services/Truancy Mediation Program). Estimated savings = \$10,925. 6) Joint tuition agreements by the Tippecanoe School Corporation and the Lafayette School Corporation as to the differential between Form 515 costs of the two school districts. Estimated savings = \$34,500.

60	Eastern Howard School Corporation	3480	Y	<p>1. KACC - Career Training / Estimated Savings \$250,000 to \$325,000 / We currently have students enrolled in 6 - 7 programs. To make these programs available at the local level, we would need to add teaching staff. (Assumption: adding five to six teachers with 1-5 years, including benefits experience.)</p> <p>2. KASEC - Special Education Services / Estimated Savings \$360,000 / Required Programs at the Elementary, Middle School & High School including Career Skills, OT & PT, additional staff of approximately six (6) qualified and licensed teachers plus 5 to 6 Para Professionals. This does not included anticipated additional costs for Consults, Job Coaching, staff licensure in Visual Impaired, Hearing Impaired, Orthopedic Impaired and/or specialized classroom equipment/technology.</p> <p>3. Dual Credit Courses offered through Indiana University at Kokomo, Purdue University at Kokomo, IVY Tech Community College, Vincennes University, and Indiana Wesleyan University - Eastern, through these agreement is able to offer 100 college classes</p>				
61	Crawford County Schools	1300	N					
62	Metropolitan School District of Mt. Vernon	6590	Y	<p>Special Services Cooperative within Posey County MSD of Mt. Vernon, MSD of North Posey, and New Harmony participate via a Joint Services Agreement that provides for MSD Mt. Vernon (the LEA) to pay for services and the other two school districts to reimburse their pro-rated share of expenses. Services include typical special education, psychological, behavioral therapist, PT/OT, and pre-school programs. Estimated savings are:</p> <table><tr><td>General Fund</td><td>\$90,000</td></tr><tr><td>Preschool Special Ed Fund</td><td>\$60,000</td></tr></table>	General Fund	\$90,000	Preschool Special Ed Fund	\$60,000
General Fund	\$90,000							
Preschool Special Ed Fund	\$60,000							

63	Garrett-Keyser-Butler Community School District	1820	Y	<p>We contract our bus maintenance with DeKalb Central Schools. Estimate savings of \$25,000.00</p> <p>The 3 schools in our county use a consolidated alternative school. (Garrett-Keyser-Butler CSD, DeKalb County Eastern and DeKalb County Central) Estimated savings of \$25,000.00.</p> <p>We are the LEA for the 4 County Vocational Co-Operative which offers vocational programs to 11 school systems in DeKalb, Noble, LaGrange and Steuben counties.</p> <p>We are part of the Northeast Indiana Special Education Co-Op which services the special needs students of the same 4 counties.</p>
64	Delaware Community School	1875	Y	Natural Gas purchase agreement
65	Shelbyville Central Schools	7365	Y	<p>Health insurance trust with six other schools. Not sure of the savings, but increases have been substantially lower than industry average.</p> <p>Sometimes almost as much as 50%.</p>
66	Fort Wayne Community Schools (FWCS)	235	Y	<p>The Purchasing Departments of FWCS and the City of Fort Wayne has formed a cooperative known as the Cooperative Purchasing Association of Fort Wayne (CPAFW). The CPAFW currently conducts cooperative bids for the purchase of diesel fuel and gasoline for both entities. Due to the volatile nature of fuel pricing, the estimated savings is unknown. Pricing is based on the OPIS index with a plus or minus factor.</p>
67	Eminence Community School Corporation	5910	Y	<p>Shared purchase of gasoline w/ S Putnam School Corp. in past - no longer use gasoline vehicles, however. Est. savings 1500 - 3000 annually</p>
68	Muncie Community Schools	1970	Y	<p>Annual Renewal of - Delaware-Blackford Special Education Cooperative Shared Services Agreement</p> <p>Region 22 Vocational education LEA Agreement (Delaware, Blackford, Randolph Counties)</p>
69	Lake Station Community Schools	4680	N	
70	Prairie Heights Community School Corporation	4515	N	

71	Duneland School Corporation	6470	N	
72	Union County/College Corner Joint School District	7950	N	
76	South Vermillion Community School Corporation	8020	N	
77	Southeast Dubois County School Corporation	2100	N	Dubois-Spencer-Perry Exceptional Children's Cooperative Patoka Valley Vocational Cooperative
78	North Judson-San Pierre School Corporation	7515	N	
79	Greater Jasper Consolidated Schools	2120	Y	Special Education Cooperative, Vocational Education Cooperative, Insurance Trust
80	Western Wayne Schools	8355	N	
81	Consolidated School Town of New Harmony & Harmony Township	6610	Y	Special Education Cooperative - \$55,000 Vocational Education Program - \$35,000
82	Metropolitan School District of Wabash County	8050	Y	Wabash Miami Area Program - Special Education Services Heartland Career Center - Vocational Services
83	Linton Stockton School Corporation	2950	Y	Shared grant writers with other districts-\$20000
84	Southeast Fountain School Corporation	2455	Y	Not sure of savings at this time
85	Greenwood Community School Corporation	4245	N	
86	Wabash City Schools	8060	Y	Food Service Equipment Varied
87	Oak Hill United School Corporation	5625	Y	We use our service center's bid purchasing program to purchase copy paper, art supplies and custodial supplies. We are also in an insurance trust organization with 12 other school corporations.
88	Southwest School Corporation	7715	Y	Special Education Cooperative with Greene-Sullivan Co-operative Savings of about 50% Vocational School Cooperative with Twin Rivers Vocational Area Savings of about 50%
89	Lafayette School Corporation	7855	Y	LSC has been involved in the following joint programs: Joint Special Ed. Services (Savings \$340,000) Vocational Cooperative (Savings \$45,000) Joint Alternative Education Programs (Savings \$100,000)

90	Jennings County Schools	4015	N	
91	School City of Hammond	4710	Y	Share transportation costs for transporting students to State Schools in Indianapolis with East Chicago - Est. Savings \$7500 per year The School City of Hammond has a contract with the local public transportation system, Hammond Transit, to provide regular transportation to one of our Middle/High Schools - Est. savings annually = \$140,000
92	Randolph Eastern	6835	N	
93	School Town of Speedway	5400	Y	<u>Food Service Administration</u> Cooperative agreement with Lebanon Community School Corporation, North West Hendricks School Corporation, School Town of Speedway and Aramark, Co. Estimated purchasing savings of \$70k <u>Special Education</u> Purchased services through West Central Joint Services. Estimated savings \$160k Purchased services in cooperation with the MSD of Wayne Township. Estimated savings \$40k <u>Vocational Program</u> Allows for vocational programs for students that we simply could not offer because of size. We are unable to estimate an expense because the program simply would not happen with less than 3 students.
94	Portage Township Schools	6550	N	
95	Randolph Southern School Corporation	6805	Y	We have shared teachers with two other school corporations. We share rides in the school corporation's mini-buses and/or personal cars to save travel expenses. We share a special education cooperative known as GRIC with four other schools to save money for the school corporation. We share a sub caller with another school to cut the costs per school. The cost is based on ADM of each school. Another county school is planning on joining this school year. This is due to the fact both schools have one administrator per school.

96	Warrick County School Corporation	8130	Y	We are a member of a Special Education Cooperative. Obviously, there are shared resources and shared savings; however, we recently agreed to buy out" the certified personnel's retirement for the entire cooperative. This was bargained among the five districts and costs are being allocated accordingly.
97	Tippecanoe Valley School Corporation	4445	Y	East Noble Schools - All Write!! Consortium
98	South Putnam Community School Corporation	6705	N	
99	New Castle Community School Corporation	3445	Y	Shared busing of area schools to Indiana School for the Blind and Indiana School for the Deaf. Expenses would most likely be doubled if we were busing our own. Estimated savings \$2,000 per year.
100	DeKalb County Eastern C.S.D.	1805	Y	A. Bus maintenance of Northeast Indiana Special Education cooperative buses and vehicles; B. Bus maintenance with Hamilton Community Schools; C. Library services with Butler Library at Riverdale Elementary.
101	Daleville Community Schools	1940	N	
102	New Albany-Floyd County Consolidated School Corporation	2400	Y	Special Education speech services with neighboring school corporation - \$10,000; Alternative Education services with neighboring school corporations - \$100,000; Vocational Education services with neighboring school corporations - \$2,000,000
103	South Henry School Corporation	3415	N	
104	Cass Township School	4770	N	
105	Dewey Township School	4790	N	
106	Prairie Township School	4880	N	
107	LaPorte Community School Corporation	4945	N	The Indiana Academy
108	Porter Township School Corporation	6520	N	
109	MSD of North Posey	6600	N	
110	North White School Corporation	8515	N	

111	MSD of Boone Township	6460	Y	LASS-Funded by the IDOE the last two years. Strategic planning and goal setting is done with the school boards. We have planned conferences with Larry Lezotte and Bill Daggett. We are selecting an individual who will be trained as a literacy coach and will receive training through Purdue University. Four universities and two state teacher unions are also members of LASS and serve its 20 member board of directors.
112	West Clark Community Schools	940	Y	The school food service of WCCS is working with a food service consortium (HPS) in the purchase of food that includes school districts, hospitals, etc. This group goes through the State and meets the requirements of its particular states bid laws. This has resulted as a savings of approximately 12.06%. The survey was based upon a study of 1 month of invoices in 2005.

Question #5: During the past twelve months have you explored cooperative purchasing, shared management services, or consolidations? Yes or No

Question #6: Please provide a listing of such activities pertaining to cooperative purchasing, shared management services, or consolidations.

SEQ	CORP_NAME	CHARTER	CORP	Q 5	Q6
			NUM		
2	Clay Community Schools		1125	Y	Pooling for Natural Gas Pooling for Risk Insurance
3	Clinton Central School Corporation		1150	N	We belong to Hospital Purchasing Service (HPS), a cooperative that allows us to receive quantity discounts, particularly for food service and maintenance items. Other than that we are working with Wabash Valley ESC to improve our buying power for buses, fuel, insurance and supplies.
4	Argos		5470	Y	We are exploring the possibility of joining a group of schools to purchase natural gas
5	Mitchell Community Schools		5085	Y	Food purchases for the cafeteria -

6	Greensburg Community Schools	1730	Y	1. School Boards from Greensburg and Decatur County discussed consolidation. 2. Consolidation of Vocational programs between Greensburg Community Schools and Decatur County Community Schools is being explored. 3. Explored Health Insurance Cooperative
7	Greater Clark County Schools	1010	Y	We are looking at Workers Comp Insurance, Health Insurance, Property/Casualty Insurance, natural gas, technology management & repair, and school bus purchases.
8	Lebanon Community School Corporation	665	Y	Property and Casualty Insurance Workman's comp Insurance
9	Whitko Community School Corporation	4455	Y	Workers comp and property and casualty insurance converge.
10	School City of Hobart	4730	Y	Activities through our service center
11	Northwest Indiana Special Education Cooperative	4570	N	
12	M.S.D. of Southwest Allen County	125	Y	1) Property, Casualty and WC insurance. 2) Paper Purchase
13	Eastbrook Community Schools	2815	Y	Eastbrook has looked into the purchasing arrangements for natural gas, worker's compensation insurance and property casualty insurance. The corporation is awaiting quotes from these vendors.
14	Greencastle Community School Corporation	6755	Y	insurance natural gas
15	Southeastern School Corporation	815	Y	Risk Insurance Bus purchasing Fuel purchasing
16	Rising Sun-Ohio County Community School Corporation	6080	Y	We constantly review how to purchase items at the lowest costs. We have found that some items are cheaper to buy on your own and some are cheaper buying in a group. It should also be noted that everything that you think should be cheaper buying in a group is not always that way.

17	West Lafayette Community School Corp.	7875	Y	<p>We are looking at sharing our out-sourced maintenance/custodial department with the West Lafayette Public Library and expect to complete this soon.</p> <p>We attended a meeting at the WVEC Service Center, with the Greater Lafayette Public Transportation Corporation, who operates our student busing, to see if joint bus purchasing and supplies would work. We presently receive the pricing from GLPC's larges and tend t purchase off-lease buses from out-of-state rather than new and drive them longer than the oth3er school corps, so it would not work.</p> <p>We looked into cooperative purchasing of natural gas at WVEC. We presently work with Purdue on this process, so we would don't gain any advantages.</p> <p>We looked into cooperative purchasing of insurance at WVEC. We changes agencies in January and experienced a significant rate reduction, so we thought it best to us our present program.</p>
18	Valparaiso Community Schools	6560	N	
19	North Spencer County School Corporation	7385	N	
20	Griffith Public Schools	4700	Y	Town of Griffith Sidewalk repair cost sharing and price contracts
21	Wes-Del	1885	Y	Property insurance pooling
22	Frankton-Lapel Schools	5245	Y	Fuel Purchase Natural Gas Insurance Consortium

23	School City of Whiting	4760	Y	<p>We have a shared services agreement established between our school corporation and the Civil City of Whiting which has included:</p> <ul style="list-style-type: none"> *electrical work *street and school parking lot reconfiguration *removal of trees *shared facility usage *upgrading of city baseball field for school's Boys' Baseball games *school-sponsored computer classes held for city employees *grass mowing *door closure repair <p>TOTAL SAVINGS for the schools of approximately \$18,000</p>
24	Paoli Community School Corporation	6155	N	
25	Mooresville Consolidated School Corporation	5930	Y	<p>Through our Education Service Center, we are currently looking into a cooperative purchasing arrangement of some of our liability, workmen's comp., and personal property insurance. As of this date no final arrangement has been created.</p>
26	Southwest Dubois County School Corporation	2110	N	<p>District is LEA of an Education Service Center (ESC). Involvement in any of the mentioned activities would be attempted through an ESC.</p>
27	Madison-Grant United School Corporation	2825	N	
28	Michigan City Area Schools	4925	Y	<p>We evaluated becoming a member of the Northern Indiana Educational Service Center, but could not justify the cost, (based on ADM) with the potential savings. We are, however, a member of the National Hospital Purchasing Service.</p>
29	Anderson Community School Corporation	5275	N	
30	Cloverdale Community School Corporation	6750	Y	<p>Property, casualty, liability, workman's comprehensive insurance - work in progress through West Central Education Service Center -- Dave Archer, Greencastle.</p>

31	North Vermillion Community School Corporation	8010	Y	Property, casualty, and worker compensation (via West Central Service Center) Consideration of shared high school courses and pooling transportation of students
32	Frontier School Corporation	8525	N	
33	Decatur County Community School Corp.	1655	Y	We are exploring with the other school corporation in Decatur County the possibility of offering joint vocational programs. Our school boards held a joint meeting last Fall in which cooperation in purchasing, shared programs, etc. was encouraged. Consolidation of the school corporations was not a topic that was discussed.
34	Hamilton Southeastern Schools	3005	Y	1. HSE explored the possibility of sharing fiber optic cabling with the Town of Fishers to reduce costs. 2. HSE explored the possibility of hedging rising diesel fuel costs for buses and gas costs for other corporation vehicles through hedging and cooperative purchasing through MEGA & CIESC (Central Indiana Educational Service Center). 3. HSE utilizes CIESC programs and pricing for a wide range of products and services. 4 The HSE Technology Dept. continues to evaluate existing contracts (i.e. telephones, pay phones, cell phones, and long distance carriers) and periodically renegotiates pricing. 5. HSE utilizes State QPA & AEPA pricing in addition to requesting additional quotes to ensure we are receiving the best price and best use of taxpayer dollars. 6. HSE participates in the ERATE reimbursement program where qualified technology & phone expenses are reimbursed to HSE. This allows HSE to reallocate those dollars reimbursed for other technology purchases.
35	Carmel Clay Schools	3060	N	
36	Spencer-Owen Community Schools	6195	N	
37	Tri-County	8535	Y	Alternative schools

38	Central Noble Community School Corp.		6055	Y	Workers compensation and property insurance are being considered cooperatively, but that IS through an ESC.
39	South Gibson School Corporation		2765	Y	I spoke to two other districts in the county about a natatorium in conjunction with a major business also assisting us. I also spoke with our special education coop schools in looking at ways to join forces on professional development activities.
40		Signature School, Inc.	9315	Y	Have had discussions through the Charter School Association of Indiana.
41	Indianapolis Public Schools		5385	Y	Have looked at fuel, food products, carpet, and transportation services. The District purchases off State of Indiana contracts where cost effective.
42	Goodwill Education Initiatives	Indianapolis Metropolitan Career Academy #1	9470	Y	Transportation
43	Goodwill Education Initiatives	Indianapolis Metropolitan Career Academy #2	9475	Y	Transportation
44	John Glenn School Corporation		7150	N	
45	Plainfield Community School Corporation		3330	O	
46	Monroe Central School Corporation		6820	N	
47	Switzerland County School Corporation		7775	Y	We are exploring a health insurance consortium as well as cooperative purchasing of liability and property insurance, workers compensation, buses, and natural gas. Natural gas is posing a problem as Switzerland County natural gas is provided by a private company as opposed to a public utility.
48	Jac-Cen-Del Community School Corporation		6900	Y	We have completed a consolidation study with South Ripley School Corporation. We are working on several alignment issues that will allow us to share staff and students, beginning with the 2006-2007 school year. All areas of joint purchasing are being explored with possible consolidation in six years.

49	Kokomo-Center Twp. Consolidated School Corp.	3500	Y	<p>We have investigated purchasing both buses and fuel together with the other four school corporations in the county. The suppliers of each tell us there would be no savings realized by doing so.</p> <p>We are currently working with out local insurance agent for property/casualty and worker's compensation insurance to consolidate the entire package of five schools in our county. The same agent has these insurances for all of our county schools. We do not yet know what potential savings there are to be realized.</p> <p>We are anticipating savings in this overall insurance package by the mere fact that Hanover Insurance is now providing competition to Indiana Insurance Company for a package of school insurance products. We feel that by having some competition in the industry there will be a savings realized as well.</p>
50	Charles A. Beard Memorial	3455	Y	<p>We are one of several school corporations on the east side of the State who are attempting to established the East Central Indiana Natural Gas Cooperative" for the purpose of buying natural gas on the open market and thus recognizing a savings in heating costs.</p>
51	Franklin Township Community School Corporation	5310	N	
52	M.S.D. of Perry Township	5340	Y	<p>Work comp insurance -- decided to go with self insurance rather than cooperative, but competition lowered rates by estimated 45%</p> <p>Casualty insurance -- able to lower rates by 38% because of competition</p>
53	Northwest Allen County Schools	225	N	<p>Explored purchasing copy paper with other districts, but no savings could be realized at that time.</p>
54	Cowan Community School Corporation	1900	Y	<p>Sharing certified personnel.</p> <p>Cooperative arrangement of providing classroom instruction to students (busing students to another school or receiving students from another school).</p>
55	North Montgomery Community School Corporation	5835	Y	<p>School Buses, Fuel, Paper, Health Insurance, Property & Casualty Insurance</p>

56	Vigo County School Corporation	8030	Y	Natural Gas Consortiums
57	Northeastern Wayne	8375	Y	1 Natural gas consortium 2 Property/casualty and workmen's comp Insurance pooling
58	Southwest School Corporation	7715	N	
59	Tippecanoe School Corporation	7865	Y	The Tippecanoe School Corporation has been involved in the following activities which explored cooperative/consolidated purchasing and/or services: 1) Consolidation Study of Public Schools in Tippecanoe County (Indiana State University and Educational Services Company) 2) Cooperative Purchasing of natural gas and bus fuel through membership with The Maverick Group and the participating members from the central Indiana area. 3) Joint investigation into the offering of foreign languages in the elementary schools of the Tippecanoe School Corporation and the West Lafayette School Corporation.
60	Eastern Howard School Corporation	3480	Y	School Bus Purchases - Howard County Schools School Bus Purchases - Wabash Valley Education Center Liability Insurance - Wabash Valley Education Center
61	Crawford County Schools	1300	Y	Meetings with Southern Indiana Education Center on possible purchases of insurance and natural gas
62	Metropolitan School District of Mt. Vernon	6590	N	
63	Garrett-Keyser-Butler Community School District	1820	Y	1. Natural gas purchases (see first question) 2. We are looking at working with DeKalb County Eastern schools to purchase bio-diesel fuel. 3. We are looking at pooling our Workers' Compensation and Casualty Property Insurance.
64	Delaware Community School	1875	Y	Transportation Maintenance, Textbook purchasing, Accounting Services, Fuel, Insurance pooling are some of the areas that we have explored with other schools to save money.

65	Shelbyville Central Schools	7365	N	
66	Fort Wayne Community Schools (FWCS)	235	Y	The CPAFW is currently exploring cooperative purchases for employee uniforms and refuse removal.
67	Eminence Community School Corporation	5910	Y	Exploring cooperative insurance purchasing.
68	Muncie Community Schools	1970	Y	Use Proliance as wholesale natural gas consolidator.
69	Lake Station Community Schools	4680	Y	We have explored the idea of form a gasoline cooperative
70	Prairie Heights Community School Corporation	4515	Y	We have looked into purchasing liability insurance through a pool of school districts.
71	Duneland School Corporation	6470	N	
72	Union County/College Corner Joint School District	7950	Y	Discussed purchasing natural gas and fuel with Maverick Energy who is representing several corporations.
76	South Vermillion Community School Corporation	8020	Y	We have investigated the possibility of collaborating with other Parke and Vermillion County school corporations to share bus services to area students.
77	Southeast Dubois County School Corporation	2100	Y	Discussed the hiring of a shared Speech teacher with another corporation.
78	North Judson-San Pierre School Corporation	7515	Y	Discussion with area schools Knox, and Oregon Davis, on consolidation of fuel purchases.
79	Greater Jasper Consolidated Schools	2120	N	
80	Western Wayne Schools	8355	Y	We have explored insurance pooling.
81	Consolidated School Town of New Harmony & Harmony Township	6610	Y	Property/Liability insurance, Natural Gas, Bus driver sharing
82	Metropolitan School District of Wabash County	8050	Y	Property/Liability Insurance Consolidation Early Childhood Center

86	Wabash City Schools	8060	Y	<p>We share professional development opportunities with neighboring corporations. We jointly contract with speakers and have mass in service meetings on our professional development days throughout the year. These occur in the Honeywell Center Theatre. This involves at least three corporations at all times plus our area vocational school staff and special education coop personnel. In many instances, two additional corporations join us and help split the cost so each corp. pays an even lesser amount.</p> <p>We also jointly attend workshops and share travel expenses: conf costs, rooms, if necessary, and travel together.</p> <p>We have also consolidated classes with other corporations. Our students travel to neighboring high schools and students travel to our high school for various advanced placement classes that are only offered at one location. We also offer some fine arts classes that students travel from neighboring corporations to take. Because of the small number of these students, with parent permission, they provide their own transportation. These are mostly juniors and seniors.</p>
87	Oak Hill United School Corporation	5625	Y	We have looked into pooling property/casualty insurance.
88	Southwest School Corporation	7715	N	
89	Lafayette School Corporation	7855	Y	Consolidation Study of Tippecanoe County Schools by Indiana State and Educational Services Company
90	Jennings County Schools	4015	Y	We have explored shared purchasing of office supplies through Staples, WEC, acquire, etc. We have also explored liability insurance, health insurance and workman's compensation insurance options.
91	School City of Hammond	4710	Y	We have explored the option of shared fuel/maintenance costs with the City of Hammond for our transportation fleet.
92	Randolph Eastern	6835	Y	We have shared the management of our insurance programs, are working with other schools on purchase of natural gas. We share special education director, teachers, psychologists, and services with 4 other school corporations. We also share alternative school programming with three other school corporations. One of the programs is a coordinated effort with the county Child Services

Dept. as well. We are sharing teachers with two other school corporations, and we have explored sharing food service directors, transportation directors and mechanics with two other schools.

93	School Town of Speedway	5400	Y	<p>We explored a cooperative bid for banking investment services.</p> <p>We are exploring the potential to receive alternative school services in cooperation with the MSD of Pike Township.</p>
94	Portage Township Schools	6550	Y	<p>Currently we do co-op bidding for commodity products with the Food Directors Group of Northwest Indiana. Commodity products are shipped directly to the Portage Township Schools Warehouse and then picked up by the individual schools within the co-op. Each school is responsible to transport their own products to their school district. The commodity products include the following: Liquid Shortening, Vegetable Oil, Flour, Shredded Mozzarella Cheese, Shredded Cheddar Cheese, and Sliced American Cheese. The price per product is \$.50 per case (a savings of \$2.15 per case). We also participate in commodity co-op purchasing on pass-through-value products. As of 2006-2007 school year IDOE will not be doing any processing of products. Therefore, if we want to take advantage of commodity pricing, we have to arrange the processing of products on our own. As a co-op group, we turn in expected needs (which must meet or exceed a full truckload) for the next year, and those numbers are then given to manufacturers. We purchase the products through our vendors, but at a discounted pass-through-value price. The savings/price varies per product.</p>

95	Randolph Southern School Corporation	6805	Y	<p>We belong to East Central Educational Service Center at Connorsville. We buy a lot of our supplies, etc through them. They provide us a list of total savings per year.</p> <p>We have joined a property insurance cooperative through the service center, whereby we hope to save money. Our school corporation has saved over 32% in the past two years by bidding out the property insurance, plus we obtained better total coverage.</p> <p>We are going to investigate a gas cooperative so we can get Ohio Valley Gas to provide us with lower costing natural gas for the schools.</p> <p>We belong to a health insurance cooperative that has not had a health cost increase for the past two years. This has been a huge benefit for our small school.</p>
96	Warrick County School Corporation	8130	Y	<p>We have been contemplating joining the SIEC (Southern Indiana Education Center) so that we can realize some savings in regard to purchasing of products as well as professional development. The cost of joining the organization is nearly \$30,000 and to date, no savings that we could realize come close to that amount. For example, I currently buy paper cheaper than they can because of the quantity I purchase (last purchase was for 3520 cases of paper--four semi-trucks) at \$21.60 per case. We have committed to investigating the pooling of Property and Casualty insurance as well as natural gas purchasing and transportation with the SIEC.</p> <p>We worked a deal with Dell computers for a set 1-year price on computer purchases. We agreed to buy at least 450 computers during the course of a 12-month period so that we would receive the same discounted price with each order we make.</p>
97	Tippecanoe Valley School Corporation	4445	Y	<p>NIESC - Property Insurance</p> <p>Conversation with neighboring school regarding shared bus maintenance</p>

98	South Putnam Community School Corporation		6705	Y	Energy Transport Services for Natural Gas through ProLiance Energy.
99	New Castle Community School Corporation		3445	Y	Discussions regarding natural gas and other utilities for smaller single site locations as a combined unit for usage; rate thresholds with utility companies, and pooling for purchases on the open market, similar to the natural gas cooperative arrangement currently in place.
100	DeKalb County Eastern C.S.D.		1805	Y	1. Bio-diesel cooperative purchase; 2. Distance learning - shared classes; 3. Shared Broadband with local governments.
101	Daleville Community Schools		1940	Y	Property Casualty/Workman's Compensation insurance pool (organized through the East Central ESC.
102	New Albany-Floyd County Consolidated School Corporation		2400	Y	Explored health insurance purchasing group; explored natural gas pooling; contracted technology services.
103	South Henry School Corporation		3415	N	
104	Cass Township School		4770	Y	Shared transportation for both Special Education Pre-School and regular education students. Employed shared teachers for Art and German. Special Education and Vocational Education cooperative.
105	Dewey Township School		4790	Y	Shared transportation for both Special Education Pre-School and regular education students. Employed shared teachers for Art and German. Special Education and Vocational Education cooperative.
106	Prairie Township School		4880	Y	Shared transportation for both Special Education Pre-School and regular education students. Employed shared teachers for Art and German. Special Education and Vocational Education cooperative.
107	LaPorte Community School Corporation	The Indiana Academy	4945	Y	Attended county wide purchasing agreement meeting between Office Max and LaPorte County. This cooperative effort was investigated by our county's cities, towns and school districts. Currently our purchases are cheaper than the bid award for LaPorte due to the different school and office supplies that were bid. This mainly covered office supplies.

108	Porter Township School Corporation	6520	N	
109	MSD of North Posey	6600	N	
110	North White School Corporation	8515	N	
111	MSD of Boone Township	6460	Y	I am meeting with the Superintendent of Porter Township to discuss sharing of personnel in the areas of Finance (budget formation) and transportation. If this works will explore further areas such as technology personnel like a technology director.
112	West Clark Community Schools	940	Y	Health insurance; Worker's compensation (meetings set up by ESC); Natural Gas (Starting January 1, 2007 as a member of the corporation); Liability Insurance (Meeting set up by ESC); Cooperative purchasing for buses (Meetings setup by ESC).

School Corporation and Charter School Survey Document

Section 3 of P.L 191-2006, as passed by the 2006 Indiana General Assembly, contains the following purposes:

- To maximize the allocation and use of taxpayer provided resources by school corporations and schools for student instruction and learning;
- To confirm the authority of school corporations to use a variety of methods to reduce the cost of acquisition of products and services;
- To instruct the State Board (of Education) to oversee the consideration of statewide means to acquire products and services;
- To provide a means for school corporations to access technical assistance and other support in the consideration of means to increase the allocation of resources to student learning and achievement;
- To recognize school corporations that achieve effective allocation of resources to student learning and achievement.

The bill contains a listing of actions that school corporations may undertake individually, or in collaboration with other school corporations, and through educational services centers or other units of government to reduce non-instructional expenditures to permit allocation of the resulting savings to student instruction and learning. These actions are not limited to purchasing. The bill enumerates several actions with regard to purchasing to include: school buses and other vehicles and vehicle fleets; fuel, maintenance or other services for vehicles or vehicle fleets; food services; facility management services; transportation management services; textbooks, technology, and other school materials and supplies; and any other purchases a school corporation may require.

They may also include the use of shared:

- administrative services overseeing transportation, food service, facilities and other operations;
- administrative services to manage finance, payroll, human resources, information technology, purchasing, or other administrative services; and,
- shared resources to provide instruction, supplemental services, extracurricular activities, or other student services.

A school corporation may collaborate with continuous school corporations to explore the use of cooperatives among school corporations, commonly managed school corporations, or the consolidation of school corporations to provide effective and efficient management of the school corporations or functions of the school corporations. Such cooperatives may be in the form of existing Education Service Centers, or other cooperative efforts.

The bill further requires the Education Service Centers to report to the State Board of Education, not later than August 31 of each year, the results of the efforts of the centers activities relative to purchasing and cooperative agreements. Each Service Center will be asked to report on behalf of their respective members.

The bill further requires the State Board of Education to survey annually school corporations to determine actions taken by each school corporation to allocate resources to student instruction and learning. The Board is to issue a report, not later than November 1 of each year, that concerns the following:

1. Consolidated purchasing arrangements used by multiple school corporations, through education service centers, *and throughout Indiana*;

2. Shared services arrangements used by multiple school corporations, through education service centers, *and in the state as a whole*;
3. The efforts of school corporations to explore cooperatives, common management, or consolidations.

To reiterate, the first report under this law is November 1, 2006, and is due November 1, thereafter.

Please note that Service Center directors also will be asked for information pertaining to the activities of those operations relative to items 1, 2, and 3 above. Accordingly it is not necessary for school corporations to include in their responses purchasing or service activities that are accomplished through an Education Service Center.

To accomplish a thorough survey of the state it is necessary that the same questions be posed to school corporations, in light of other efforts to save money. We believe that, for purchasing purposes, sometimes member school corporations of service centers use service center purchasing pricing and/or state Quantity Purchase Award (QPA) pricing as benchmarking for negotiating lower purchase prices for items. This perception may or may not be valid. Further, there may be collaborations already in place that school corporations should document in their reports that may not be generally known throughout the state. These are just two examples.

I encourage you to submit the survey over the web at the following address:

<http://mustang.doe.state.in.us/dg/finance/survey.cfm>

There are three options shown. Please click on the option SCHOOL CORPORATIONS AND CHARTER SCHOOLS.

If the survey is mailed, please return to:

Dr. William L. Riley
Fiscal Policy Analyst
Indiana Department of Education
Room 229 State House
Indianapolis, IN 46204

Fax 317-232-0504

For web submission please use the following website:

<http://mustang.doe.state.in.us/dg/finance/survey.cfm>

P.L 191-2006 Survey for school corporations and charter schools.

Corporation Name _____

Charter School Name _____

Corporation Number _____

Name of person completing the survey _____

THIS SURVEY SPECIFICALLY EXCLUDES PURCHASES AND OTHER SERVICE ACTIVITIES UNDERTAKEN THROUGH EDUCATION SERVICE CENTERS:

1. During the past twelve months has your school corporation or charter school entered into consolidated purchasing arrangements with other school corporations or charter schools?

Yes _____

No _____

2. Please provide a listing of such consolidated purchasing arrangements to include the commodity or item purchased, volume (if known) and estimated savings realized.

3. During the past twelve months have you entered into any shared services arrangements with other school corporations or charter schools? Examples of such arrangements include, but are not limited to, purchase of school buses, vehicles, fuel, food service, technology or shared facility or bus maintenance, or transportation management services.

Yes _____

No _____

4. Please provide a listing of such shared services arrangements to include the kind of the shared service, and estimated savings realized from this arrangement.

5. During the past twelve months have you explored cooperative purchasing, shared management services, or consolidations?

Yes _____

No _____

6. Please provide a listing of such activities pertaining to cooperative purchasing, shared management services, or consolidations.

Please respond to: Dr. William L. Riley
Fiscal Policy Analyst
Indiana Department of Education
Room 229, State House
Indianapolis, IN 46204

Fax: 217-232-0504 e-mail wriley@doe.state.in.us